



GCAA E-NEWS

VOLUME 9, ISSUE 3

AUGUST 2011

DIRECTOR'S CORNER

This is being written on the Monday following the Standards & Poor down rating of the US credit rating. Without a position on the politics of the situation, the down rating is more an affirmation of the mismanagement of our country. There are worldwide economic forces that impact our economy but the down rating could have been avoided. The misapplication of stimulus funds, egregious use of executive power, unnecessary and burdensome regulations and a collapse of the collegial political system have brought us to this position. It is merely the strength of our system that allows us to survive.

The political mantra is "jobs, jobs, jobs". For one side, this means the creation of additional government jobs and on the other side; it is smaller government that could enhance private sector jobs. Neither alternative is a total solution. I suspect that we could run this government with fewer employees but at the same time, the federal government has a constitutional mandate to provide specific services. One of these responsibilities is to ensure that we have a transportation system that allows for enhanced commerce and mobility from state to state. Our congressional leaders have consistently underfunded this critical federal role.

It will soon be two years since the last authorization for highway funding ended. The can is being kicked down the road with a series of Continuing Resolutions (CRs). The last CR will take us to the end of the federal fiscal year, September 30. Most DOT's are operating on the good faith that the federal government will eventually pass a new authorization. The big question is at what funding level and for what time period?

There are two competing views. The House proposal is a six-year authorization at funding levels consistent with currently projected revenues. This would reduce the

funding by 36% from current levels. It amounts to a total funding of \$230 billion over the six year period. The State of Georgia would lose about \$400 million in federal funds per year. If the construction budgets look slim at this time, they would become anorexic. The professed offsets to this lower funding level are a streamlined project review period, low interest rate loans through a federal infrastructure bank, enhancements to public-private partnerships and a consolidation of duplicative government transportation programs.

The Senate proposal is a shorter two-year authorization at a total funding of \$109 billion. This alternative would drain the Highway Trust Fund and still require an additional \$12 billion. The Senate version has similar enhancements to expedite projects and offer infrastructure loans.

What is the right choice? As when you ask a child if they want either an ice cream cone or a cookie, the usual answer is both. DOT's would like the Senate funding level with the longevity of the House version. And, we need both.

The American Society of Civil Engineers (ASCE) has just released a study on the impact of inaction. The "Failure to Act" study quantified in economic terms the impact of our deteriorating transportation infrastructure. The negative impact on economic performance is projected to be a loss of \$930 billion in personal income and a GDP loss of \$3.1 trillion by 2020. You can find the study at www.asce.org/economicstudy.

With or without the uncertainty of federal funding, the Georgia Transportation Investment Act that provides for regional funding of transportation projects is one of the most important transportation referenda that we have experienced. In twelve separate regions, transportation projects are being assembled that will be funded by a 1% sales tax. All funds collected in a region, stay in the region. The referenda vote is currently scheduled for July 31, 2012 but could be changed to be held during the 2012 general election.

At this time, each region is crafting their individual list of projects and constraining them to the anticipated revenues. This must be completed before August 15. Each region will conduct public meetings to discuss the

INSIDE THIS ISSUE:

DIRECTOR'S CORNER CONTINUED	2
2011 MIDYEAR MEETING	2
FALL GOLF TOURNAMENT	3
2012 MANAGEMENT WORKSHOP	3
DTP CERTIFICATION PROGRAM	3
GCAA OVERVIEW	4
MONTHLY TONNAGE	4
VULCAN ANNOUNCEMENT	4
NEWEST MEMBERS	5

DIRECTOR'S CORNER (CONTINUED)

proposed list that ultimately leads to a final project list in October. There are 12 regions that will require twelve separate elections. If the regions cannot agree on a final project list, there is no referendum for that region. The Act does provide some incentives for reaching agreement in terms of higher matching state funds for local projects. One can only guess as to whether the incentives are sufficient to overcome parochial viewpoints.

The Atlanta Region is clearly the most significant with regard to the scope of projects and the amount of revenues that will be generated. It is almost \$10 billion in new revenues over the ten-year period stipulated in the Act. At this point the tug of war is the balance of projects between transit and highways and ultimately, it will be the willingness of divergent communities to come together for the overall good of the region.

We will plan to keep you informed of the progress of the referenda by updating our website. As the list of projects is developed, we will have this information on our site or linked to the appropriate web page. At this time, the one thing that we all can do is to make friends and family aware of this important transportation initiative. It is not only something that is good for the industry but it is probably the most important job creator that we will experience in the short term. This is good for Georgia.

2011 GCAA MIDYEAR MEETING

The Midyear Meeting was held on June 23 & 24 at Legacy Lodge Conference Center, Lake Lanier, GA. There were over 200 in attendance for the two day meeting.



Pam Whitted, NSSGA



Mark Towe, Oldcastle



Terry Mathews



Todd Long, GDOT



Roger Tutterow



Vance Smith, GDOT

The program included timely and informative topics of interest to our industry. Speakers on the General Session Program were: Pam Whitted, who presented a NSSGA overview; Mark Towe, Oldcastle with an Industry Update; Terry Mathews, Mathews & Maxwell provided a Legislative Update; Todd Long, GDOT Director of Planning with a SSTP Update; Vance Smith, GDOT Commissioner and Roger Tutterow, Mercer University with the Economic Overview. *General Session PowerPoint presentations for these speakers are available on the GCAA website.* In addition, Motivational Speaker Ken Futch spoke to the group at lunch on Thursday.

The evening concluded with a reception and dinner with the presentation of the **2011 Eagle Awards**.

The award winners are:

Community Relations

Gold - Vulcan Materials Kennesaw Quarry
Silver - Lafarge Aggregates Cumming Quarry

Environmental Sustainability

Gold - Lafarge Aggregates Cumming Quarry
Silver - Vulcan Materials Forest Park Quarry

Safety

Small Quarry - APAC MidSouth Mulberry Quarry
Large Quarry-Vulcan Materials Dalton Quarry

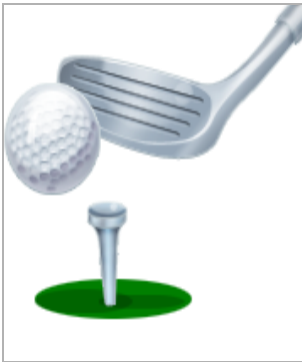
On Friday morning the Golf Tournament took place with 100 participating in the event. The weather was excellent and everyone had a great time.



1st Place Winning Team: (L - R) Paul Thomas, Martin Marietta Materials; Greg Hinkle, Vulcan Materials Company; Edward Rose, Martin Marietta Materials

We wish to thank the Midyear Committee and especially our Sponsors who without their contributions our meeting would not have been possible.

FALL GOLF TOURNAMENT



The Annual GCAA Fall Golf event is scheduled for October 5, 2011 at the Bentwater Golf Club in Acworth, GA.

The tournament is basically a fund raiser for our scholarship program and our political action arm, the GCAA Stone Pac. These activities are very different but both of equal importance. In the four years of the GCAA Foundation, we have provided over 48 scholarships. We hope to continue to do this and more. Stone Pac allows our organization to fund the campaigns that provide legislative leadership to promote good government and measures to ensure strong economic conditions in the state.

We hope that you will come and participate with our entire membership. It is one of the opportunities to do something enjoyable while contributing to two good programs. In addition to the prizes for golfing excellence we will continue with

drawings for a number of other valuable prizes. Registration information will be sent out this month to all members as well as on the GCAA website.

2012 MANAGEMENT WORKSHOP

The 2012 Management Workshop is scheduled for **February 22 & 23** at the Cobb Galleria, Atlanta, Georgia.

The program theme is **“Managing For Uncertain Times”** and will include a GDOT Overview, GA Economic Update and a review of the Current Legislative Issues.

Call for Papers were sent out in early August for the topics to be included on the Thursday Concurrent session. Please return submissions to the GCAA office by September 19. *A copy of the submission form can also be downloaded from the GCAA website.*

In addition, we are also pre-booking exhibit space for vendors who had space in 2011. Pre-booking is open for the same space(s) that you had at the February 2011 event. In late September, all remaining spaces will be opened and made available to the membership.

Mark your calendars with these dates and make plans to attend. We look forward to seeing you in February at the 2012 Management Workshop.

DTP CERTIFICATION PROGRAM

Currently 210 of the 285 registered drivers have successfully completed the DTP Certification Program. There are 10 member companies that achieved certification as a 100% DTP Certified Company. This certification is presented when all company drivers have completed the DTP training.

In addition to the online course being offered through the GCAA website a classroom training program was added. It has been a success and several producers are expected to host training sessions during this fall. There has been discussion on the future development of a DTP manual type training course.

For more information on the DTP Certification Program contact Bill Johnston, bjohnston@gcaa.org, the GCAA website or the office.

E-BLAST NEWSLETTER

As part of the communications for the trucking members we have recently began a serious of *E-Blast Newsletter* scheduled to be released throughout the year. Recent topics covered were Diesel Pricing and the Cost of Trucking.

Future topics scheduled are on GA Weight Laws, Truck Tech, HOS Regulations and Regional SPLOST.

Also, a copy of a feature article on the DTP Certification Program can be found on page 20 in the July/August issue of the Georgia Contractor magazine. *Be sure to check it out online: <http://thegeorgiacontractor.com/magazine-issues/>*

GCAA OVERVIEW

As we were confirming the final program for the 2011 Midyear Meeting General Session, it was apparent that we had too many presentations for the time allotted. Given that circumstance, the attendees were spared the annual GCAA overview. There were more informative presentations to be given.

For those who have an interest in a truncated view of the 2010 activities, we have posted the Midyear Meeting presentation on the GCAA website at

<http://gcaa.org/government-affairs/gcaa-overview/>

If there are questions, please make contact.

MONTHLY TONNAGE REPORT

Many are aware that GCAA produces a monthly tonnage report of aggregate shipments from Georgia quarries. Few are aware that this information is available to all GCAA members. It can be found at www.gcaa.org.

On the website, under the banner, "Industry Info", you will find the site for the Monthly Tonnage Report. The report is generally available around the 15th of the following month.

This is password protected. If you have misplaced your password, contact Linda in the GCAA office for assistance.

VULCAN ANNOUNCEMENT

It is with pleasure and some amount of regret that I announce the retirement of **Arnold Paul Dulion, III**, Manager of Maintenance Services at the Norcross Shop, *effective September 1, 2011*. We thank and congratulate Paul for his 45 years of service to Vulcan Materials Company, but it is with the recognition that his expertise will be greatly missed.

Paul actually began his service with Vulcan as a Co-op student in 1964 while attending Auburn University. He became a full time draftsman in 1966 in the Birmingham Office while finishing his degree in Mechanical Engineering at UAB. Upon graduation in 1970 he was promoted to Engineer in the old slag division and transferred in 1972 to the Atlanta office of what is now the Southeast Division. He has during his career at Vulcan worked as Draftsman, Junior Engineer, Engineer, Senior Engineer, General Foreman, Assistant Superintendent, Shop Superintendent, Superintendent of Mechanical Services, and Manager of Maintenance Services.

Paul is well known within the industry and is acknowledged as one of the foremost crusher experts in the country.

~ ~ ~

Effective with Paul's retirement, **Robert Scott Wood** will be promoted to Manager of Maintenance Services. Scott has served as an assistant to Paul for approximately 11 years, holding the position of Supervisor of Maintenance Services. Scott began his career with Vulcan in 1994 at the Norcross Quarry as a Haul Truck Driver. Scott and his wife Jessica have two children, Jake and Andeline.

Please take an opportunity to congratulate Paul on his retirement and thank him for his service to Vulcan. I know you will also take the opportunity to congratulate Scott and offer him any assistance possible as he assumes additional responsibilities.

WELCOME OUR NEWEST MEMBERS

ASSOCIATE MEMBERS

CEMEX

898 Indian Lake Trail
Macon, GA 31220
478-972-5301

www.cemexusa.com

Bill Meyer

bmeyer@cemexusa.com

Continental Aerial Surveys, Inc.

3356 Regal Drive
Alcoa, TN 37701
865-970-3115

www.conaers.com

Fred Nix

fred@conaers.com

Peterbilt of Atlanta

2395 Old Hwy. 41 NW
Kennesaw, GA 30144
770-427-7281

www.peteatlanta.com

Jeff Stone

Snider Tire Co.

4389 Old Dunn Court
Ellenwood, GA 30294
404-361-0130
404-363-6274

www.snidertire.com

Ray Foster

rfoster@snidertire.com

TRUCK DIVISION

Big Foot Trucking, Inc.

P.O. Box 5
Buchanan, GA 30113
David Powell
404-375-0698

Cooper Trucking Company

1735 Duluth Hwy.
Lawrenceville, GA 30043
770-963-7245
Charlie Cooper

Hyde Hauling

92 Renner Path
Dallas, GA 30157
678-363-9397
678-363-3971
Shannon Hyde
hydehauling@comcast.net

Kenneth Jones Trucking

328 Crest Drive
Calhoun, GA 30701
770-548-2423
706-625-1899
Ken Jones
kenjones@gmail.com

Kevin R. Westmoreland Trucking

340 Spring Place Road
Cartersville, GA 30121
404-731-1743
770-607-4600
Kevin Westmoreland
krwtrucking@yahoo.com

Newsome Trucking

159 River Mill Drive
Ballground, GA 30107
404-316-7433
770-478-1049
www.newsometrucking.com
Kevin Newsome
kevin@newsometrucking.com

Teri Harris Trucking

994 Winterville Road
Athens, GA 30605
706-543-0061
706-543-2672
Teri Joiner
teriharristrucking@gmail.com

Westmoreland Trucking Co.

340 Spring Place Road
Cartersville, GA 30121
770-427-1090
770-607-4600
Kevin Westmoreland
kevin@westmorelandtrucking.com



GEORGIA CONSTRUCTION AGGREGATE ASSOCIATION

9810-A Medlock Bridge Road
Suite 202

Duluth, GA 30097

Phone: 678/473-0012

Fax: 678/473-0015

www.gcaa.org

John Cardosa,
Executive Director
jcardosa@gcaa.org

Linda Moore,
Office Manager
lindamoore@gcaa.org